



Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

# Bill Constantopoulos Elected Partner at Gray, Gray & Gray

It is our sincere pleasure to announce that <u>Bill</u>
<u>Constantopoulos</u> has been elected a partner at Gray, Gray &
Gray! He will continue to lead Gray, Gray & Gray's Sage Intacct
& Advisory practice group, which manages the design,
transition and implementation process for clients who adopt
the powerful Sage Intacct ERP system.



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# Drinking from a Fire Hose: Controlling the Flow of Information in Your Business



Information is the lifeblood of any successful organization. But too much of a good thing can negatively impact performance. "Information overload" is a challenge for organizations and those tasked with managing them. Some have even compared the flow of data to "drinking from a fire hose."

Too much data, crammed into too little time, affects both business operations and the health of managers subjected to the deluge of information. A <u>British research study</u> found that 35% of business leaders feel that having to keep up with today's increased flow of information leaves them feeling stressed, and 65% say their work is negatively impacted by the overwhelming amount of data they have to process at work.

# READ THE ARTICLE HERE

# **Announcing....Construction and Real Estate Webinars**

Sage Intacct cloud financials can bring new efficiency, speed, and accuracy to your construction or real-estate firm. Check out the on-demand webinars to learn more now!

Win More Work with Sage Intacct Construction: Earning Repeat Business WATCH HERE

Discover Sage Intacct Real Estate WATCH HERE

# LEARN MORE HERE

#### **Team Member Spotlight: Todd Donatello**

Todd Donatello joined our Sage Intacct implementation team in 2021 as a Manager, bringing more than 20 years of experience that blends accounting, financial management and accounting system design.

This in-depth knowledge gives Todd the ability to create a customized solution that is perfectly adapted to a client's specific needs. Just as critical, Todd has conducted multiple implementations for businesses in a variety of industries, learning that a smooth and seamless transition from a legacy accounting system to the more powerful and comprehensive Sage Intacct platform is an essential part of giving clients the Power of More.



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"Clients are delighted with Sage Intacct," says Todd. "They love what the software allows them to do, how it organizes and streamlines so many functions. It is very gratifying when we help an organization move from having to deal with cumbersome and time-consuming processes to having complete control through the very complete, very potent Sage Intacct system."

Todd and our Sage Intacct team also work to keep clients on track with the latest updates, addons and, when necessary, expansion of installed systems. "Our job continues once Sage Intacct is up and running, helping clients to discover even more ways to use the software to improve processes and streamline operations."

It helps that Todd has practical experience on both the accounting firm and client side. After graduating from Stonehill College, where he earned a degree in business administration, Todd was in the restaurant business. He then joined what is now TD Bank, which led to senior audit positions for two of the leading accounting firms in his native state of Maine.

When he is not creating customized solutions for our clients' accounting and financial management needs, you might find Todd spending time with his twins, or on the golf course. He is an avid golfer who finally reached the elusive goal of breaking par for a round a few years ago. He also enjoys cooking and spending time with his fiancée, Nicole.

# Schedule a Consultation

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