



THE POWER OF MORE

# NEWS & UPDATES

Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

## Webinar Recording Available Now

### One Accounting Program to Rule Them All

In case you missed this important webinar or would like a refresher on the information shared, you can now access the recording online.



Finding the right technology to ensure accuracy and efficiency in financial management.

In the digital age when timely corporate decisions must be made based on accurate and up-to-date information you need the ability to have the right data at your fingertips. But no matter what industry you are in or how small or large your organization, the flow of financial data can be difficult to manage. If you are experiencing delays, errors, or lags in accessing data, your current tools may not be up to the task.

During this webinar, Gray, Gray & Gray's [Bill Constantopoulos](#) shows you how this more complete accounting platform can solve the issues you have now and problems you may face as your organization grows and expands.

[ACCESS RECORDING HERE](#)

## Planning Your Response to a Cyberattack

Layered defenses, penetration testing, constant monitoring, employee training, multi-factor authentication, "red team" simulated phishing – we use all the tools in our bag to identify and deter "bad actors" from accessing data or breaching networks.

But it does not always work. No plan is perfect, and cyber criminals spend millions of dollars each year developing more sophisticated methods to infiltrate defenses of organizations both large and small. Which is why two of the most important components of an effective cybersecurity defense are a response process and business recovery plan.



[READ THE FULL ARTICLE](#)

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### Upcoming Webinar

#### Next Generation Nonprofit Financial Reporting

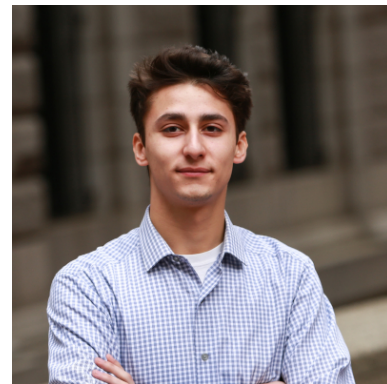
Wednesday, June 29 at 2:00 pm ET

[REGISTER HERE](#)

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### Team Member Spotlight: Ashton Vigueras-LaRochelle

When Ashton Vigueras-LaRochelle interned with a Boston-area company while pursuing a Business degree at Suffolk University, he had no way of knowing that the company's accounting firm – Gray, Gray & Gray – would eventually become his home. “I remember being impressed by all that the firm did for the business I was working for,” said Ashton. “When the opportunity came to join the ‘g3’ team I was all in!”



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Ashton's initial role at Gray, Gray & Gray was as a staff accountant. But his focus on entrepreneurship quickly led him to join the firm's Client Accounting & Advisory Services (CAAS) team. “The CAAS group was described to me as the ‘startup’ within the firm, and that really appealed to me,” says Ashton. It was in his work with CAAS clients that Ashton was first introduced to the Sage Intacct platform.

“It was clear to me that Sage Intacct offered an enormous advantage over legacy accounting systems, and even the ERP systems some of our clients were using. Every implementation I was involved in revealed new ways to accommodate client needs and requests. We were creating tools that support improved processes on a very adaptable and powerful platform.”

One of the solutions that Ashton is spearheading for clients is in process automation, using the Workato integration platform. “Workato allows us to connect systems that do not normally ‘talk’ to one another,” says Ashton. “We can create pathways that allow data to flow from one system to another, using triggers to automate processes that save time and money while delivering more accurate information. For example, when a company creates a new customer in their CRM platform, Workato can automatically populate customer data in other downstream databases, such as accounting, sales and shipping. No extra data entry, no potential mistakes, and no delays.”

“The combination of Sage Intacct and Workato is where the ‘Power of More’ that we bring to clients is most evident,” says Ashton. “We are able to make an appreciable contribution to the success and growth of our clients. That’s a great feeling!”

Visionary activities from an entrepreneurial minded individual who, when not solving problems for clients follows his passion for and interest in astronomy and space history. Ashton builds

model rockets, assembles his own computers, and devours science fiction novels. Just what you would expect from someone who is always looking to the future.

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**Interested in Learning More About the Sage Intacct Solution from Gray, Gray & Gray?**

Schedule a Consultation

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