



THE POWER OF MORE

NEWS & UPDATES

Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

Client Speaks

Check out what Josh Sutherland, Chief Financial Officer at House of Ruth Maryland, has to say about Sage Intacct and the implementation process experience with Gray, Gray & Gray. Thank you to Josh for trusting us with this important initiative!



If you'd like to learn more about how Gray, Gray & Gray's Sage Intacct team can assist you, please contact Kerri Spencer at kspencer@gggllp.com.

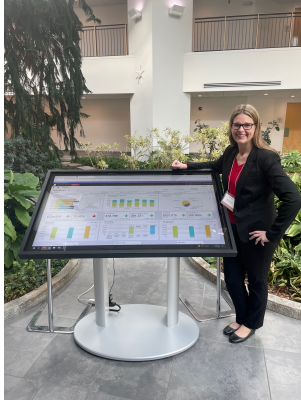
Happy Holidays from Gray, Gray & Gray!



Wishing our clients, friends and team members a cheerful holiday season and a new year filled with happiness and success!

Please note Gray, Gray & Gray will be closed Friday, December 23rd and Monday December 26th, in celebration of the holiday. We will resume normal business hours on Tuesday, December 27th.

Thanks for Attending Our Year End Planning Seminar!



We appreciate everyone who attended our Year End Planning Seminar on December 1st. We hope that you found the many insights shared during our seminar to be both interesting and informative, as you plan for success in 2023. Special thanks to all of our presenters, moderator and panelists - including [Kelly Berardi](#), [Brad Carlson](#), [Derek Rawls](#), [Rich Hirschen](#), [Bill Constantopoulos](#), [Nate Gravel](#), [Bryan Pearce](#), [Jim DeLeo](#), [Rich Frizzell](#), [Justin Klunder](#), and our client panelists, Kristin Draper of [Draper Knitting Co.](#), Tom Kearns of [DSK | Dewing Schmid Kearns Architects + Planners](#), and Clayton Turnbull of [The Waldwin Group](#) - for sharing their knowledge.

In case you missed the seminar or would like a refresher on the information shared, you can now access the recording online.

ACCESS SEMINAR RECORDING HERE

- Learn about the latest tax updates and how mid-term elections could impact the tax landscape.
- Discover more about the complex new Lease Accounting requirements and how to prepare now to meet them.
- Uncover technology to assist you with building organizational efficiencies while keeping a pulse on key metrics.
- Learn more about the importance of cybersecurity in an increasingly connected world.
- Get a preview of what to expect in M&A and the equity markets in the coming year.
- Plus, find out how a renewed emphasis on strategic business planning can help keep your organization on the right path – straight from clients who have planned for success in their own companies.

Team Member Spotlight: Xiaoyi Peng, CPA

As a CPA with a deep background in financial management, Xiaoyi Peng understands and appreciates the importance numbers play in the success of an organization.

“More than ever a business leader needs financial information that is accurate and immediately accessible,” says Xiaoyi. “Decisions have to be made quickly and be based on facts backed up by the appropriate analysis. That is precisely what Sage Intacct is designed to provide.”

Starting her career with a prominent accounting firm in Dayton, Ohio, Xiaoyi became familiar with the Sage Intacct accounting software platform. She immediately saw its benefits in terms of



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gaining more control over the collection and reporting of financial data, and in enhancing the accounting function for her clients. But Xiaoyi realized the potential for Sage Intacct extends beyond reporting.

Now, as a Senior Consultant at Gray, Gray & Gray, she is focused on designing and implementing Sage Intacct systems as an enterprise level management tool.

“Sage Intacct is a wonderful system for accounting, especially if your business is in a growth mode and needs the ability to upscale and expand,” she says. “But the true power of Sage Intacct lies in our ability to customize the system to meet the specific reporting and analysis needs of an organization. We optimize the workflow, streamline the process, and create a powerful resource for managing the business.”

Xiaoyi says three features of Sage Intacct make it the best choice for enterprise accounting: customization, reliability, and flexibility.

“With Sage Intacct there is no need to settle for ‘one size fits all’ solutions,” says Xiaoyi. “Instead of trying to fit a client’s data to the limitations of available software, we adapt the system to their needs. As a result, they get the exact information they need, when they need it.”

As accomplished as she is in her career, Xiaoyi is not done learning. “I enjoy working with clients who have a unique challenge to overcome, ones that need the right tools to climb to the next level of their industry. It is very satisfying to know that I played a part in helping them get there.”

What does Xiaoyi do to relax when she is not helping clients achieve their business and financial goals? “My husband and I welcomed our beautiful baby girl in September and we have three dogs, two Huskies and a Malamute,” she says. “They manage to keep us busy!”

Interested in learning more about the Sage Intacct Solution from Gray, Gray & Gray?

Schedule a Consultation

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