



THE POWER OF MORE

# NEWS & UPDATES

Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

Announcing the newest company in Gray, Gray & Gray family of companies...



We are pleased to announce that Gray Strategic Partners, LLC, a new boutique investment banking firm, has launched operations in Canton, Mass., with a focus on delivering comprehensive, end-to-end financial and strategic advisory services related to buying and selling businesses, mergers, joint ventures, strategic alliances and other business combinations. For additional information about Gray Strategic Partners, LLC visit [www.graystrategicpartners.com](http://www.graystrategicpartners.com).

Securities Products and Investment Banking Services are offered through [BA Securities, LLC](#). Member [FINRA SIPC](#). Gray Strategic Partners, LLC and BA Securities, LLC are separate, unaffiliated entities.

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Gray, Gray & Gray Ranked Among Top New England Accounting Firms by Accounting Today



We are pleased to announce that Gray, Gray & Gray has been ranked as the seventh largest independent accounting firm in New England by Accounting Today, the accounting industry's foremost publication. Gray, Gray & Gray's annual revenue of \$29.5 million represents a rate of growth of almost 10 percent over the previous year.

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### Baseline Security Measures for Cloud Environments



Securing cloud-based data must be a top priority for organizations that increasingly rely on cloud services for their daily operations. The rapid growth of cloud computing and the vast amount of sensitive information stored in these environments make it crucial to implement robust security measures to protect your organization's valuable assets. Click below to read the full article, which delves into the complex landscape of cloud security solutions, discussing various types available and highlighting their benefits and challenges.

[READ FULL ARTICLE](#)

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### Sage Intacct Demo with Q&A



#### Coffee Break Demo

Learn how Sage Intacct helps you drive business performance from multi-entity consolidation in minutes to powerful, yet easy-to-use cloud budgeting and planning software.

[REGISTER NOW](#)

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### NPGA Expo 2023 Recap

Our team enjoyed their time last month at the 2023 NPGA Expo in Nashville, TN! We took part in some exciting expo events, including the session "Where We Stand, Where We Are Going", co-presented by Gray, Gray & Gray Partner, [Marty Kirshner](#), and meeting and networking with fellow attendees at our booth! Plus, Gray, Gray & Gray and Maderia Group co-hosted a clients & friends appreciation event at STK Steakhouse, celebrating and connecting with over 70 energy industry professionals! Thank you to all who attended and participated, and to those who visited our booth during the expo and took part in a Sage Intacct demo with [Bill Constantopoulos](#).

**Be sure to visit us at the upcoming Eastern Energy Expo this month and the NEFI HEAT Show next month.**



**Team Member Spotlight: Owen Boggini**

Instant access to accurate real-time data is an essential part of managing a successful organization in the digital age. Relying on outdated reporting procedures takes away the ability make more informed decisions in a timely manner. That’s where Owen Boggini and his Sage Intacct teammates come in.

As a Sage Intacct Implementation Specialist, Owen brings the Power of More® to clients through his in-depth knowledge of the Sage Intacct accounting and financial management platform. Combined with his skills in decentralized finance, Owen helps create a financial reporting and informational network that gives clients the ability to quickly analyze date in real time, allowing them to pivot toward new opportunities and avoid potentially costly missteps.

In addition to this, Owen uses his diverse experience and powerful analysis skills to help emerging businesses to identify, measure, track and make use of financial data to streamline operations and create new opportunities for profitable growth.



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Prior to joining Gray, Gray & Gray, Owen held operations and analyst positions with Elkay, ChainLink, and AppGeo, with a special focus on blockchain systems. He also served as a member of the Boston Red Sox Grounds Crew. Owen is a graduate of Suffolk University, where he earned a degree in Data Analytics. When not serving the software and financial reporting needs of our clients, Owen dabbles in building blockchain companies, golfing and enjoying the great outdoors.

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**Interested in learning more about the Sage Intacct Solution from Gray, Gray & Gray?**

[Schedule a Consultation](#)

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**Do you know anyone that could use Gray, Gray & Gray's assistance?**

[Submit a Referral](#)

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