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## Gray, Gray & Gray News - Transaction Advisory Services

### Gray, Gray, & Gray Ranked Among Top 200 Accounting Firms in U.S. for 11th Consecutive Year

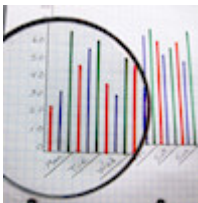


We are pleased to announce that Gray, Gray & Gray has been named one of the country's Top 200 accounting firms by INSIDE Public Accounting magazine. The publication ranked Gray, Gray & Gray as the 154th largest accounting firm in the U.S. and third largest independent accounting firm in Massachusetts. This is the eleventh consecutive year the firm has been ranked among the country's Top 200 firms. **Click [HERE](#) to read the full press release.**

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## Mergers & Acquisitions

### Tax Issues When Buying a Business With an Earnout



**Are you considering** the purchase or sale of a business with an "earnout?" There are important tax consequences for the buyer and the seller. Read this article to find out what they are, along with some ways to minimize the tax bill paid to the federal government.

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## Mergers & Acquisitions

### Six Steps to Getting Your Business Sale Ready



**Are you** getting ready to sell your business in the near future — or thinking about selling it? It's important to "dress" your business for success to help attract the most potential suitors. Read on to learn what factors drive value and how to prepare your business for sale.

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