

E-book

10 reasons construction customers choose Sage when graduating from Quickbooks

Sage



1 **Fifty years** as a leader in construction technology

Going back to the days of Timberline, Sage has more than 50 years of construction experience and is the #1 provider of accounting and estimating solutions in the industry. More than 50,000 construction and real estate businesses trust Sage with their pre-construction, finance, and operations software needs, including 48% of the ENR Top 400 Contractors and 53% of the BD+C Giants Top 115 Contractor firms.



2 The largest partner network in the industry

Having a partner that understands how you do business can help you build the infrastructure your team needs for more effective financial and project management, pre-construction, and field operations. Sage has built the largest partner network in the construction industry, so regardless of your size or specialization, you can be sure to find a partner with the experience needed to ensure your success.



3 Proven track-record helping construction companies grow profitably

Companies of all sizes trust Sage to support their growth. Here is the story how Orion Companies used Sage to achieve their goals after outgrowing QuickBooks.

Their struggle:

A regional construction company, Orion Companies was growing their footprint across the Rocky Mountain region. As they began to grow, QuickBooks could not keep up with them. Every time they added a new company, they would have to integrate that company into every one of the software programs. They would have to maintain a separate instance of QuickBooks for each company. Managing thousands of transactions and reconciling their data across each of these instances made it difficult to scale their processes.

Their search:

Orion wanted a cloud-based system that could handle multiple entities and had a construction and real estate focus. They needed a solution where they could easily integrate each of their companies into the same software have a complete view of all their financial data.

Their solution:

After their evaluation, they decided on Sage Intacct Construction. The features that have helped them the most are:

1. The integrations that help them transfer all their construction job tracking information to their project management software, payroll, time tracking, etc.
2. Consolidating all their entities in one software. They have not had to enter a single entity reconciliation since they started using Sage. This is helped them find new workflows and new strategies to further increase their efficiency going forward.

4 Constant Innovation

Over decades in the industry, we understand the issues that construction companies face today and how to prepare for the challenges of tomorrow. Sage has been at the cutting edge adding new products and features to meet these demands.

Products such as Master Builder, MyAssistant, Service Operations, Paperless Construction, Estimating, and Payroll have helped customers save hundreds of hours of time avoid error-prone and repetitive work in multiple systems, improve communication with teams in the field, and access important data at their fingertips to make more informed decisions.

Year after year, Sage is recognized as a leader in construction technology.



5 Preferred Provider of the AICPA

Sage is the first and only software recognized as a Preferred Provider of the American Institute of Certified Public Accountants (AICPA). Not only does the AICPA set the professional and technical standards for the CPA profession, but it is also the largest CPA member association in the world, with over 431,000 members worldwide.



6 Built for the cloud

Sage has over 20 years of cloud experience as an early innovator in cloud financials. Our cloud financial management product, Sage Intacct for Construction was born in the cloud and continues to lead the industry with cutting edge technology such as artificial intelligence and machine learning. Digital connections and open APIs provide flexibility for construction companies that rely on a wide range of systems to run their business.

Unlike legacy on-premises solutions, our multi-tenant true cloud foundation means you'll never have to worry about being on the latest version of our software or deal with complicated and expensive upgrades. It also provides the key framework required to allow artificial intelligence and machine learning to provide the speed, accuracy, and insights that will take finance team capabilities to the next level.



While other vendors talk about the future of AI on their roadmap, Sage Intacct is already delivering.

7 Our customer for life program provides a roadmap for long-term success



We understand that one size does not fit all, and we partner with you to understand what success means for your company. Our teams—from Professional Services to Education Services to Customer Success and Support—are here to assist you during your entire customer journey, to help ensure that Sage serves your organization's needs now and into the future.

8 Powerful Automation

Sage for Construction solutions include numerous automation features to help you work faster and be more productive. Say, for example, you want to enter a change order into Sage. The change order will be tied to a project, so your budgets can be updated automatically and you can be sure you have a real-time view of your project costs and job tracking.

Sage automates countless other key functions. When tracking compliance, you can automatically contact vendors to inform them that their compliance is set to expire and needs renewal. And with a few clicks of a button, you can generate certified payroll reports or construction-specific billings without having to create them manually.





We speak the language of construction

Being built specifically for construction, we focus on understanding the workflows and processes of construction customers. Whether you need to create reports on demand so your teams in the field and in the office have real-time visibility of project status, automatically track retention in your billing program, or automate a variety of payroll types across different unions or localities, Sage for Construction has the product and features that you need.

When you choose Sage, you can be sure that you have cutting edge software from a team who understands your needs.



10 Eliminate double entry of your data

As an innovator in the cloud space, we believe you should have the power of choice - the power to choose the right mix of solutions to address your unique business needs.

Sage Intacct for Construction was built on a true cloud model so you can integrate your financial data with other systems you need. Our open API enables connections to existing or future systems like Procore, Autodesk Navisworks, and countless others.

This allows you to instantly access key data from the field, job tracking modules, payroll, budgeting, customer relationship management solutions, and more. With Sage you can integrate this data with your project financials and track the metrics critical to your organization's financial and operational success.



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