



[Home](#) [About](#) [Areas of Focus](#) [Services](#) [Partners](#) [Foundation](#)

[Personal Info](#) | [Refer Colleague](#) | [Unsubscribe](#) | [Feedback](#)

Gray, Gray & Gray, LLP's News

Save the Date: Gray, Gray & Gray's 2023 Year End Planning Seminar

We are pleased to announce this year's seminar, **Power Up: How to Thrive in 2024**. Stay tuned for more event details and registration coming soon.



Tuesday, December 5th, 2023 at Gray, Gray & Gray's Canton Office
8:00 am – 9:00 am: *Registration and Networking Breakfast*
9:00 am – 12:00 pm: *Seminar*

What challenges will business leaders face in 2024, and how can they prepare to meet them? Find out at Gray, Gray & Gray's annual Year End Planning Seminar. Learn what lies ahead on the economic front, how to plan for more changes in your corporate and personal taxes, and why the M&A market is set to heat up again. Plus you'll hear directly from successful business owners what strategies they are using to navigate their companies through tumultuous times.

[Full Article](#)

Family Business

Disability Insurance and the Buy-Sell Agreement



Accidents can happen. It's not fun to think about, but an unexpected incapacitation such as an accident or an illness can happen to anyone. Family business owners must be prepared. One step toward doing so is creating a buy-sell agreement. A second, and often overlooked step, is adding a disability insurance component to the agreement. This article addresses both concepts.

[Full Article](#)

Q&As for Employers Offering Benefits



What Federal Laws Must Our Company Health Plan Comply With?

The questions we'll answer in this article are:

1. What federal mandates apply to our company group health plan other than ERISA, COBRA and HIPAA?
2. Is our plan required to provide extended COBRA coverage due to a spouse's disability?

Human Resources

Save Time and Money: Pre-Screen Recruits With 5 Questions



A job interview is a stressful undertaking for both parties. Naturally, applicants should be thoroughly prepared. But employers do too! One way to learn about job candidates *before* the initial interview is to ask them five simple questions over the phone. This article provides those questions. A sidebar points out that applicants should know just as much about you as you know about them.

Full Article

Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Webinar content is intended for educational purposes only. Webinars provide a brief summary based on our understanding and interpretation of current law. All tax references are to federal tax law only, unless otherwise stated. The information contained in the webinars is general in nature and is based on authorities that are subject to change. It is not, and should not be construed as accounting, legal or tax advice or opinion provided by Gray, Gray & Gray, LLP. The material presented may not be applicable to, or suitable for, specific circumstances or needs, and may require consideration of non-tax factors and tax factors not described herein. Contact Gray, Gray & Gray or another tax professional prior to taking any action based upon this information. Changes in tax laws or other factors could affect, on a prospective or retroactive basis the information contained herein; Gray, Gray & Gray assumes no obligation to inform the reader/webinar attendee of any such changes. The material presented is not intended to, and cannot be used to, avoid IRS penalties. This material supports the marketing and promotion of accounting services. Seek advice based on your particular circumstances from independent tax, legal accounting, insurance, investment, and financial advisors.

