



Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

# ANNOUNCING Gray, Gray & Gray's 2023 Year End Planning Seminar



Join us on **Tuesday**, **December 5th at Gray**, **Gray & Gray's Canton Office** to learn what challenges business leaders will face in 2024, and how they can prepare to meet them. Learn what lies ahead on the economic front, how to plan for more changes in your corporate and personal taxes, and why the M&A market is set to heat up again. Plus you'll hear directly from successful business owners what strategies they are using to navigate their companies through tumultuous times.

# LEARN MORE & REGISTER

## This Month's Feature Spotlight: Inventory - Cycle Count Enhancements



The following usability improvements have been added to cycle counts:

Include inventory items with zero quantity on hand

When you select the inventory items to be included in a cycle count, you now see items that have a positive or zero value for the quantity on hand. Previously, we only displayed the items that had a positive quantity on hand.

Including zero balance items in your cycle counts increases your inventory accuracy because you can be more comprehensive with the items that you include.

Assign dimension values when reconciling

When you reconcile a cycle count, you can now specify the dimension values to use when the adjusting entries are posted to the General Ledger. Previously, the adjusting entries could not be posted if dimensions other than item and warehouse were required.

You can specify the dimensions in the new **Cycle count dimensions** section on the Reconcile Cycle Count page. A red asterisk identifies the required dimensions. The specified dimensions apply to all the items in the count.

Learn more about the Setup and Requirements plus ways to build efficiencies with this feature by contacting our <u>Sage Intacct Help Desk.</u>

Announcing a Live Webinar from Gray, Gray & Gray and Sendmarc on November 15th!



Protect your business against impersonation & phishing attacks

In today's digital age, it's easier than ever for fraudsters to mimic the look and feel of your company's emails, making it difficult for recipients to spot the difference. But don't let that scare you. You have the power to protect your business from devastating cyber-attacks like deposit fraud, ransomware, identity theft, and even reputation damage. Join our upcoming webinar on November 15th at 1:00 PM EST with industry experts <u>Bobby Garrett</u> of Gray, Gray & Gray and <u>Kieran</u> <u>Frost</u> of Sendmarc to learn how to safeguard your brand from cybercriminals.

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## Sage Intacct Demo with Q&A



# **Coffee Break Demo**

Learn how Sage Intacct helps you drive business performance from multi-entity consolidation in minutes to powerful, yet easy-to-use cloud budgeting and planning software.

**REGISTER NOW** 

#### Sage Intacct Construction Demo Plus Live Q&A



## Coffee Break Demo

Learn how Sage Intacct Construction, the only native-cloud construction financial management solution, helps manage multiple entities with ease, gain real-time insights into business drivers, and distribute environments/scalability.

Learn more about the expansion of Sage construction cloud suite with the launch of Sage Construction Management. Read the full press release here.

**REGISTER HERE** 

#### Additional Upcoming Sage Webinars

Introducing Sage Construction Management October 24 at 2:00 PM EST <u>REGISTER HERE</u>

Why QuickBooks isn't rising to meet CFO needs October 31 at 2:00 PM EST <u>REGISTER HERE</u>

Real-world accounting with AI: ROI, benefits, and pitfalls November 7 at 2:00 PM EST <u>REGISTER HERE</u>

### Team Member Spotlight: James Cotter

When James Cotter joined the Sage Intacct team here at Gray, Gray & Gray in 2021, it was an eye-opening experience.

"I was amazed by the support and collaboration that goes on internally," says James. "This is just a great place to do great work."

James had extensive experience with Sage Intacct before he arrived. After graduating from the College of William & Mary, the Virginia native worked with a variety of clients at high level technology consulting firms. But he was ready to dive deeper and do more for clients who were adopting the Sage Intacct platform.



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"The depth of talent and dedicated resources we bring to the table allows us to deliver a more complete experience for our clients. That starts with planning and set-up, and extends right through implementation and rollout. But I think the real reason our clients have such success with Sage Intacct is the support and guidance we provide once they begin using the system."

"I know everybody claims they support the product. But I have never seen such a total commitment to making sure things are done right so that every client can maximize the value of their Sage Intacct platform. It's fun to be a part of that!"

Working as part of a close-knit team is nothing new to James, a lifelong soccer player. "Knowing your teammates will be in the right spot at the right time is critical on the soccer pitch, just as it is when building out the right software solution for a client. In both cases, the sense of accomplishment and success is worth the effort."



