



THE POWER OF MORE

NEWS & UPDATES

Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

Happy Holidays from Gray, Gray & Gray!



We wish you and your loved ones a season filled with joy, peace, and cherished moments. **Please note Gray, Gray & Gray will be closed Friday, December 22nd and Monday, December 25th, in celebration of the holiday. We will resume normal business hours on Tuesday, December 26th.**

Thank You for Attending Our Year End Planning Seminar!



Power Up: How to Thrive in 2024

We appreciate everyone who attended our Year End Planning Seminar on December 5th. We look forward to what 2024 brings, and hope you can take advantage of the many insights shared during the seminar for a successful year ahead. Special thanks to all of our presenters, moderator and panelists - including our keynote speaker, [Eric Mason](#) of the City of Quincy, [Kelly Berardi](#), [Brad Carlson](#), [Derek Rawls](#), [Bryan Pearce](#), [Jim DeLeo](#), [Rich Frizzell](#), [Justin Klunder](#), [Stephen Rusch](#), and our client panelists, [Catherine Erasmus](#) of Taylor Energy, [David Model](#) of Triton Systems, Inc., and [Enzo Scalora](#) of Scalora Consulting Group - for sharing their knowledge.

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This Month's Feature Spotlight: Sage Intacct 1099 E-filing powered by Tax Bandits



Are you looking for a streamlined solution to your IRS filing process? By choosing Sage Intacct 1099 E-filing powered by TaxBandits to automate your reporting process, you can e-file with the IRS and state, distribute your recipient copies, and maintain your records with ease.

Reduce your 1099 processing time

- Securely sync Sage Intacct 1099 data to TaxBandits.
- Accurately e-file in minutes with automated forms. No spreadsheet files or data manipulation needed.
- Submit error-free information returns and avoid penalties, corrections, and multiple filing fees with automated validation that catches common filing errors.
- Eliminate hours of administrative time-let TaxBandits manage printing, stuffing, and mailing for you.
- Get fast and easy access to filing status to the IRS and State directly in TaxBandits.

Enable recipient copy distribution

- TaxBandits distributes your recipient copies by mail or online access through a secure portal.
- After providing consent to receive an electronic copy, recipients can access and download their 1099 forms anytime, from anywhere.

Improve your recordkeeping

- TaxBandits offers a complete solution for e-filing, distributing recipient copies, and tracking the filing status of forms all from one secure location.
- Forms are available in your TaxBandits account as needed for recordkeeping purposes.

It's easy to e-file your 1099s accurately and securely!

Learn more about the Setup and Requirements plus ways to build efficiencies with Sage Intacct E-Filing by contacting our [Sage Intacct Help Desk](#).

On the heels of last month's "Partner of the Quarter" recognition, in November we were elated to be recognized as a "Partner of the Month"!



GRAY, GRAY & GRAY NAMED A
PARTNER OF THE MONTH
NOVEMBER 2023

Sage Business Partner

Sage Intacct Demo with Q&A



Coffee Break Demo

Learn how Sage Intacct helps you drive business performance from multi-entity consolidation in minutes to powerful, yet easy-to-use cloud budgeting and planning software.

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CONSTRUCTION SPOTLIGHT



Leveraging Section 179 for Optimal Savings in Construction Companies

In the dynamic and competitive world of construction, good financial management is pivotal. Construction companies have multiple overheads ranging from labor to machinery, all of which can significantly impact their profitability. However, the Internal Revenue Service (IRS) provides some relief in the form of Section 179, an often underutilized gem in the tax code. For construction businesses looking to save money, understanding and strategically using Section 179 can be transformative.

Read the full article to learn more.

[READ THE FULL ARTICLE HERE](#)

Sage Intacct Construction Demo Plus Live Q&A



Coffee Break Demo

Learn how Sage Intacct Construction, the only native-cloud construction financial management solution, helps manage multiple entities with ease, gain real-time insights into business drivers, and distribute environments/scalability.

Learn more about the expansion of Sage construction cloud suite with the launch of Sage Construction Management. Read the full [press release here](#).

[REGISTER HERE](#)

Additional Upcoming Sage Webinars

Leveraging digital transformation for greater mission impact in 2024

December 19 at 2:00 PM EST

[REGISTER HERE](#)

Simplify your year-end with 1099 E-Filing

December 26 at 2:00 PM EST

[REGISTER HERE](#)

Managing modern finance in a time of unprecedented change

January 9 at 2:00 PM EST

[REGISTER HERE](#)

Journeys from Quickbooks: Stories from the front lines of finance

January 16 at 2:00 PM EST

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Accounting and finance trends for 2024 and beyond

January 23 at 2:00 PM EST

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Data-Driven Strategies to Elevate Your Finance Team

January 30 at 2:00 PM EST

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The Redefined CFO-Evolving roles of finance leaders

February 6 at 2:00 PM EST

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Journeys from Quickbooks: Stories from the front lines of finance

February 13 at 2:00 PM EST

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Team Member Spotlight: Brett Kramer, MSA

Anyone who has ever visited a construction site knows that it can appear to be organized chaos. But the multiple component procedures that comprise the overall building progression all have a purpose in the carefully choreographed process that results in a completed project. An essential part of that well-planned sequence is making sure the financial aspects of the work are synchronized and vigilantly managed. That's where people like Gray, Gray & Gray's Brett Kramer come in.

Brett is a leading Sage Intacct consultant with a focus on serving clients in the construction and real estate development market. He and the Sage Intacct team expertly assess, design and implement the critically acclaimed Sage Intacct CRE software platform that has been designed specifically for companies operating in the construction, contracting and real estate development arena.

He is well prepared for the job. Prior to joining Gray, Gray & Gray, Brett was a corporate financial analyst for the John E. Green Company, one of the country's largest mechanical contractors, where he gained valuable experience in the direct use of Sage Intacct to manage the company's growth and expansion.

"Sage Intacct's CRE software enables a contractor or developer to connect accounting and project management functions to provide field teams access to financial data," says Brett. "This reduces typical financial consolidation from 100+ hours down to just minutes. Sage Intacct CRE simplifies and automates accounting tasks, provides real-time business insights, and gives you the power to manage costs and productivity in real-time, from any location."

Beyond the direct financial management of individual projects, Sage Intacct CRE is an invaluable tool for supporting the growth and profitability of a construction business or real estate development company. "Nobody has just one project going at any one time," reminds



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Brett. "Sage Intacct CRE can help coordinate finances across multiple projects, giving a user the ability to find areas where efficiencies can be found, while still tracking costs and profitability on a project-by-project basis."

Brett is a graduate of Walsh College, where he earned a Bachelor's degree in Finance and Master's degree in Accounting. In addition to his Sage Intacct credentials, he is a Certified Salesforce Administrator. Outside of building Sage Intacct systems that foster growth for clients, Brett enjoys golf, skiing and paddleboarding.

Interested in learning more about the Sage Intacct Solution from Gray, Gray & Gray?

[Schedule a Consultation](#)

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