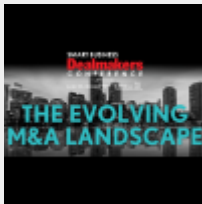




Gray, Gray & Gray, LLP's News

One Month Away! Smart Business Dealmakers Boston Conference on March 7th



As a proud co-sponsor for this upcoming conference, we look forward to the various speaking engagements, networking with local dealmakers, and our panel discussion, "Preparing Your Company for Sale", moderated by our very own Leading Partner, Jim DeLeo. During this session, unlock the secrets to a successful company sale as two M&A advisors, a Private Equity leader, and a former business owner reveal essential insights to getting your house in order. You'll learn about effective sell-side strategy and why preparation can be the difference-maker in effectively reaching the close. Use promo code **GRAY150** to save \$150 off registration. **Click [HERE](#) to register.**

[Full Article](#)

Family Business

Keeping the Business in the Family



Is your business safe from an uncertain future? When you're ready to retire, you should have a clear plan for who will assume ownership of the company and how you'll protect the wealth you've built as owner. This article discusses some important issues associated with a family business succession plan. A sidebar describes some free resources or low-cost resources to consider.

[Full Article](#)

Personal Tax

Plan Now to Reduce AMT Exposure

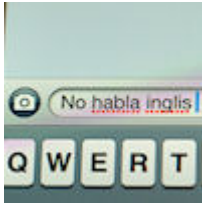


Unfortunately, the individual alternative minimum tax (AMT) is still in place after the passage of the latest tax reform law. However, current law makes the AMT rules more taxpayer-friendly and reduces the odds that you will be hit with the complex tax. This article explains who still owes the AMT and how you can still benefit by making moves to avoid or minimize it.

[Full Article](#)

Benefits Administration

Coping with Language Barriers



Increasing numbers of U.S. residents speak foreign languages, and many of them are participating in employee benefit plans. Your company may be required by law to assist them in understanding their benefits with a foreign language notice. Keep reading for a look at what you may have to do -- and how some companies go beyond that.

[Full Article](#)

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