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## Gray, Gray & Gray News - Transaction Advisory Services

### Less Than One Month Away! Smart Business Dealmakers Boston Conference on March 7th



Gray, Gray & Gray is proud to be co-sponsoring [The Smart Business Boston Dealmakers Conference](#) for the third year in a row. This major M&A event connects thousands of local dealmakers - from middle-market CEOs to top investors and lenders to leading M&A advisers. With sessions ranging from raising capital to buying and selling companies to alternative asset investing, this conference covers the breadth of the M&A landscape. Enjoy speaking engagements, networking, and panel discussions, including the session, "Preparing Your Company for Sale", moderated by our very own Leading Partner, Jim DeLeo. Use promo code **GRAY150** to save \$150 off registration. [Click HERE](#) to register.

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## Mergers & Acquisitions

### Tying the Knot With Another Company



**A merger** or acquisition is one way to expand your business, but you want to make sure the combination works. Here is a basic list of strategies to consider before and after a merger or acquisition that can help lead to a successful combination.

[Full Article](#)

## Mergers & Acquisitions

### Do Not Let Benefit Issues Derail a Transaction



**If your company** is planning a merger or acquisition, don't overlook an important factor — the existing benefit programs and liabilities of all parties. This article explains some of the potential problems involved, as well as ways to help ensure that employee benefits do not get in the way of a successful transaction.

[Full Article](#)

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