



Gray, Gray & Gray, LLP's News

Celebrating Women's History Month - Kelly Berardi Featured in Boston Business Journal



We are honored to have our very own Kelly Berardi, Partner at Gray, Gray & Gray, featured in Boston Business Journal's People on the Move in celebration of Women's History Month. As an advocate and champion for women in the industry, Kelly helps up and coming women in accounting to navigate challenges and create rewarding careers. [Click HERE](#) to learn more.

[Full Article](#)

Service Spotlight: Recognizing When Your Business Has Outgrown Its Financial Software

Gray, Gray & Gray's suite of service offerings is based on our clients' needs and in alignment with our mission of being your complete and trusted business advisor. It is important to us that you are aware of all the services available to you, particularly as your business evolves and your needs change. With this in mind, we are pleased to introduce our latest "**Service Spotlight**" – Sage Intacct!



Recognizing When Your Business Has Outgrown Its Financial Software

As businesses evolve, the financial software that once seemed perfectly adequate can become a bottleneck, hindering growth rather than facilitating it. Recognizing the signs that your company has outgrown its basic bookkeeping and financial management software is crucial for maintaining efficiency, accuracy, and competitive edge. Upgrading to a more robust platform like Sage Intacct can offer the scalability, flexibility, and comprehensive insights necessary for your expanding business needs. [Read more HERE](#).

For information on all of our services, visit our website at www.ggllp.com.

[Full Article](#)

Family Business

Sell the Family Business the Tax-Smart Way

Hanging out the "For Sale" sign. It's a big decision for any family business. The owner or co-owners obviously want to maximize the



after-tax sales proceeds, but buyers will have objectives all their own. This article provides an in-depth discussion of the important steps to selling a family business with minimal tax impact.

[Full Article](#)

Human Resources

Take Your Technical Employees to the Next Level



Although every employee is a distinctive individual, many business owners would probably agree that some workers excel at technical know-how but struggle with people skills and leadership responsibilities. This article explains how companies can help such "technical employees" break out of their limited roles and positively contribute to the strategic direction of the business.

[Full Article](#)

Management

Keep Your Company Running Smoothly With Cross Training



A simple way to improve a company's efficiency, improve employee morale and ensure a smoother ownership succession is to cross train staff. Doing so can save money and prevent headaches — and even turn poor performers into better employees. This article outlines seven steps to crafty cross training that will keep the business in top-notch shape while preparing for an eventual succession.

[Full Article](#)

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