



Information, Insights & The Power of More

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Gray, Gray & Gray, LLP's News

Announcing Our Next In-Person DealMakers Event on June 9th!



What are some of the latest merger and acquisition trends right now? Join the DealMakers this June as we engage in a roundtable discussion about marketplace dynamics, transactional trends and the lending environment, as well as pre-sale planning and tax planning. Plus, participants will have the opportunity to network with other transaction-driven individuals. Interested in attending? **Contact us [here](#).**

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Celebrating 80 Years of Evolving With You



As we celebrate Gray, Gray & Gray's 80th anniversary, we remain focused on what has fueled our success: being a full-service advisory firm that evolves alongside our clients' needs. Over the years, we have expanded beyond our traditional accounting roots by introducing new services through our affiliates — [Gray Private Wealth, LLC](#), which provides wealth management and advisory services, and [Gray Strategic Partners, LLC](#), which offers investment banking services – in addition to expanded [consulting offerings](#). Most recently, we introduced [Search Fund Advisory Services](#), guiding entrepreneurs through the acquisition process, and [Technology Integrations Consulting](#), helping businesses leverage digital tools for greater efficiency and growth.

These additions reflect our ongoing commitment to delivering *The Power of More* by offering deeper insight, greater value, and comprehensive support as your trusted business partner. By broadening our services and expertise, we are better equipped to meet the evolving challenges and opportunities our clients face. Our goal is to empower success at every stage with solutions that drive growth, enhance efficiency, and create a lasting impact.

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Family Business

Get More Out of Exit Interviews with These Five Tips

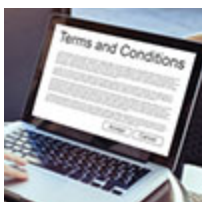


Just as you take the time to interview workers before hiring them, you should do the same when both family and nonfamily employees are going to leave your company. Exit interviews can help your family business create an open environment and obtain details on how to improve operations. This article provides five tips for conducting productive exit interviews.

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Operations

Build Protective Language into Your Contracts



Disclaimers and "hold-harmless" provisions in your company's contracts can provide legal protection should something go wrong with your products or services. One accentuates the negative and the other the positive. Both can help keep you out of court or protect you if you wind up there. Here are some considerations on what to include in these two protective measures.

[Full Article](#)

Business Tax

Don't Overlook a Roth IRA if You're Self-Employed



Roth IRAs have a number of unique benefits but many eligible people don't take advantage of them. Don't miss out on this tax-saving vehicle because you assume you don't qualify or you believe your tax rate during retirement won't be very high. In this article, we explain why these assumptions might be wrong and how you might be able to build a substantial tax-favored retirement fund with a Roth IRA.

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