



June 2025 Issue

LESS THAN 3 WEEKS LEFT TO PARTICIPATE!

Gray, Gray & Gray's Annual Energy & Propane Industry Survey

There is still time to take our [34rd annual Energy & Propane Industry Survey](#), which will continue providing companies like yours with key benchmarking data for their present and future success.

You should be able to complete this more efficient survey in just 15-30 minutes. Doing so is critical to helping establish the most up-to-date industry benchmarks and the standards by which company performance is measured. This year's survey includes a focus on key topics such as workforce recruitment and retention, diversification, and electrification concerns.

As always, **YOUR** thoughtful responses will help us to develop a “snapshot” of the retail oil and propane industry, assisting you with measuring the growth and development of your business.



[CLICK HERE TO TAKE SURVEY NOW](#)

Please complete this year's survey with information from your company's
April 1, 2024 – March 31, 2025 results.

Submission Deadline: June 17, 2025

This Year's Survey In Partnership With:



We have once again partnered with Angus Energy, a respected energy services firm. Data collected through this year's survey will be augmented by financial and operational data developed by Angus Energy.



Our continued partnership with the Propane Education & Research Council (PERC) will help supplement our survey findings and maximize benchmarking abilities to assist companies in planning for the future.

Boston Business Journal Ranks Gray, Gray, & Gray #42 on Fast50 List



We are pleased to announce that Gray, Gray & Gray has been ranked by the Boston Business Journal as the 42nd fastest growing private company in Massachusetts in its 2025 Fast 50 list. The BBJ Fast 50 list was selected and ranked based on total revenue growth from 2021 to 2024 as analyzed by the Business Journal's research department.

"Gray, Gray & Gray's steady growth is a tribute to our people, who deliver 'The Power of More' to our clients every day, and to the clients who have trusted in our guidance and continue to have confidence in us going forward," said James DeLeo, MBA, CPA/MST, a 35-year veteran of Gray, Gray & Gray who serves as the firm's Leading Partner.

[READ THE FULL PRESS RELEASE HERE](#)

Gray, Gray & Gray Featured in the LP Gas May Issue

We are pleased to announce that Marty Kirshner has been featured in the May issue with the article, *"Gray, Gray & Gray Guides Florida Propane Retailer Through Family Ownership"*



Change". This article highlights Marty's incredible commitment to providing Thermotane with guidance through family ownership changes and growth management services.

[READ THE FULL ARTICLE](#)



Register For Upcoming Webinars



Our [Technology Integrations Consulting](#) services bi-monthly webinar series: "The Power of Connection" continues this month! Join us as we explore everything from the basics of software integrations and API building blocks, to choosing an integrations

approach, data-mapping, use cases, security considerations, future trends, and more!

[SIGN UP FOR THIS MONTH'S WEBINAR...](#)

Integration Use Cases and Security Considerations

June 17 at 1:00pm

When it comes to data, protection is paramount. We'll help you gain a better sense of integration security and share a few use cases too.

[REGISTER HERE](#)

[LEARN MORE & REGISTER FOR OTHER WEBINARS IN THE SERIES](#)



What You Need to Know About the Proposed House Tax Bill



Last month, the House Ways and Means Committee voted in favor of a tax bill which would make 2017's tax cuts permanent while also adding a host for other reductions. Here is a quick summary of the proposed extensions and changes that may impact business and individual taxpayers.

[LEARN MORE](#)



New Webinar Just Announced!

ONE BIG BEAUTIFUL WEBINAR

Everything you need to know about the new tax bill.



WEDNESDAY, JULY 30, 2025
10:00 - 11:00 AM

FEATURING



Kelly Berardi
J.D., LL.M.



Derek Rawls
CPA, MST



Brad Carlson
CPA

REGISTER TODAY!

Ready to unpack the multiple changes included in the recently enacted One Big Beautiful Tax Bill?

Join the tax leaders from Gray, Gray & Gray as they explore the bill that seems to have something in it for everybody. Kelly, Derek and Brad will dive into the many updated regulations and rates on both the corporate and individual taxpayer sides, with a special emphasis on new tax strategies you can implement now to help you save later.

REGISTER HERE

Eastern Energy Expo 2025

We were excited to keep tradeshow season rolling last month at the Eastern Energy Expo! Our Energy team had a great time connecting with industry professionals and sharing insights at our booth.

A highlight of the event was the session *"Going from Good to Great!"* presented by Marty Kirshner, CPA, MSA, Partner at Gray, Gray & Gray, LLP, along with Bruce Spiridonoff, Chief Operating Officer of Tevis Energy; Bobby Brown, President & CEO of Broco Energy; Peter Aziz, President & CEO of Valiant Energy Solutions; and Jim Townsend, CEO of Townsend Energy. The session delivered impactful strategies for achieving operational excellence and driving business growth within the energy sector.



Successfully Navigating Entrepreneurship Through Acquisition (ETA)

We are delighted to announce our new service offering at Gray, Gray & Gray: *Search Fund Advisory Services*. With this new service, our Transaction Advisory Services team offers

support to entrepreneurs throughout their search fund journey, from formation to acquisition and beyond.

Our team provides guidance on the process of securing acquisition capital, fostering transparent communication, clarifying each party's objectives and laying the groundwork for success. Through our integrated Power of More® services, we are well positioned to help entrepreneurs navigate the intricacies of fund structuring.



LEARN MORE HERE



Do you have a colleague that would like to receive our news?

SUBSCRIBE

Gray, Gray & Gray, LLP | www.gggllp.com | [781.407.0300](tel:781.407.0300)



Share This Email

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Copyright © 2025. All Rights Reserved.