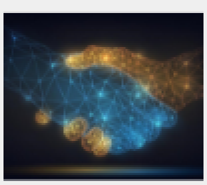
Click to watch our video and discover how Gray, Gray & Gray delivers the Power of More to each of our clients!

Gray, Gray & Gray News - Transaction Advisory Services

Registration Now Open! Gray, Gray & Gray's 2025 Year End Planning Seminar

Join us at our Canton, MA office on Thursday, November 13th for our in person seminar, **Straight Talk on Taxes, Trade & Trends: Objective Guidance for the Year Ahead**. This year's seminar theme reflects our commitment to clarity, relevance, and informed action—values that have shaped our firm since its founding 80 years ago and will help us pave the way forward for you. Gain actionable guidance from our expert presenters on the new tax landscape, learn from clients who have successfully navigated market shifts, and explore the latest insights on the economy and interest rates. Reflect, learn and prepare for the future with us! **Click HERE to learn more and register.**

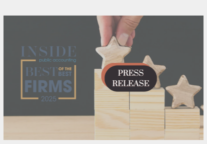
Full Article



Our Next In-Person DealMakers Event is on October 20th!

What are some of the latest merger and acquisition trends right now? Join the DealMakers this month as we engage in a roundtable discussion about marketplace dynamics, transactional trends and the lending environment, as well as pre-sale planning and tax planning. Plus, participants will have the opportunity to network with other transaction-driven individuals. Interested in attending? **Contact us here.**

Full Article



Gray, Gray & Gray Named to INSIDE Public Accounting's "Best of the Best" for 2025

We are pleased to announce that Gray, Gray, & Gray has been named to "Best of the Best" as one of the nation's best-managed firms by INSIDE Public Accounting magazine. Gray, Gray & Gray is one of only three firms in New England to be selected.

"We are honored to be recognized for the third time among the 'Best of the Best' accounting firms in the country," said James DeLeo, MBA,

CPA/MST, Leading Partner at Gray, Gray, & Gray. *"This continued recognition reinforces that our innovative 'Power of More' approach is making a real difference for our clients, our firm, and the outstanding team members who drive our success."*

Click HERE to read the full press release.

Full Article

Mergers & Acquisitions

Will Your Merger Be Blindsided by Fraud?

Thorough due diligence is essential to the success of any M&A deal. Before merging with another company, engage a forensic accountant to look for hidden liabilities, overvalued receivables, understated liabilities and overstated inventories. Any of these instances of fraudulent reporting might create an inaccurate picture of a transaction's value.

Full Article

Thinking about Selling Your Business? Add Value Now

Ideally, succession and exit planning for your business should be done on a long-term basis. You don't want to wait until you're ready to sell to try and make changes to enhance the value. The best way to boost value is to improve cash flow by increasing revenue and cutting expenses. This article explains.

Full Article

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