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Gray, Gray & Gray, LLP's News

Less Than 1 Month Away! Gray, Gray & Gray's 2025 Year End Planning Seminar is on November 13th



Join us at our Canton, MA office on Thursday, November 13th for Straight Talk on Taxes, Trade & Trends: Objective Guidance for the Year Ahead. This year's seminar theme celebrates 80 years of clarity, relevance, and informed action— values that have shaped our firm since its founding and will help us pave the way forward for you. Gain insights from [Joshua Stillwagon](#) of Babson College on the economy and interest rates and learn from Gray, Gray & Gray Tax Partners [Kelly Berardi](#), [Brad Carlson](#), and [Derek Rawls](#) as they break down the latest legislative changes, including the One Big Beautiful Bill Act, with practical guidance for your business and personal finances. Plus, you'll hear firsthand from clients who have successfully navigated complex transitions and market shifts, highlighting the power of sound advice and strategic planning. Reflect, learn, and prepare for the future with us!

Click [HERE](#) to register now.

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Essential Financial Moves to Help You Survive the Biotech Winter



The biotechnology and life sciences sector is experiencing one of its most difficult periods in recent memory. What industry insiders have dubbed the "biotech winter" represents a perfect storm of reduced revenue streams, tightened federal funding, elevated interest rates, and increased investor skepticism. The key lies in understanding that this challenging period requires a fundamental shift from growth-at-all-costs mentalities to sustainability-focused financial stewardship.

Click [HERE](#) to read the full article.

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Family Business

Keeping Family Businesses Harmonious



Severe internal conflicts in a family business can spell doom for the going concern. Family-owned operations are particularly at risk of interpersonal disputes because they're vulnerable both to disagreements at work and drama at home. This article outlines common sources of conflict and suggests ways to control them.

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Operations

Proper Fleet Management Can Ensure Safety and Save Money



Company-owned vehicles can be expensive to buy, operate and maintain. And the more vehicles you have, the more important it becomes to handle them carefully. The concept is called "fleet management" and, done properly, it can help a business claim available tax breaks, trim operational costs, maintain a good safety record and keep vehicles in tip-top shape. This article explains some of the basics.

[Full Article](#)

Business Tax

Beware of a 100% Personal Liability Penalty



A harsh and expensive tax penalty can be personally imposed on any person responsible for collecting, accounting for, or turning over taxes to the federal government that were withheld from employees' paychecks. There's often more than one person in a firm who can be hit with the Trust Fund Recovery Penalty, which is also called the 100% Penalty. This article shows you how it works.

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