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Gray, Gray & Gray News - Transaction Advisory Services

Gray, Gray & Gray Reaffirms Commitment to Remaining Independent

We are pleased to announce that Gray, Gray & Gray has issued a statement reaffirming our intention to remain independent amidst a growing trend of industry consolidation.



"While many of our peers across the accounting industry have made the choice to be acquired or merge into a larger firm, we strongly believe that our independence provides enormous value for our clients and the talented professionals who comprise our team," said James DeLeo, MBA, CPA/MST, Leading Partner at Gray, Gray & Gray. "We answer directly to our clients, not a corporate board or distant office. We stand alone so our clients don't have to."

Click [HERE](#) to read the full press release.

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Mergers & Acquisitions

Franchise M&A: Issues to Consider when Drafting an Agreement



Mergers and acquisitions are not uncommon in the franchising world. When negotiating a franchise agreement, it's important to incorporate the possibility of M&A activity in the future. This article examines some of the legal issues.

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Is This the Right Time to Sell Your Business?



In today's economy, many business owners are thinking about cashing out by selling their operations. Determining the right time to sell your business can make a huge difference in the price. Here is a list of a dozen questions to ask that can help you get ready and maximize the profit.

[Full Article](#)



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