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Gray, Gray & Gray News - Transaction Advisory Services

Gray, Gray & Gray Promotes Ten Team Members

Gray, Gray & Gray is pleased to announce the promotion of ten team members to new positions.

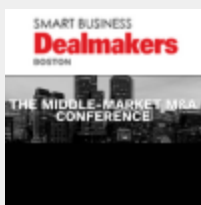


"I'm thrilled to announce the promotion of these exceptional team members whose dedication and expertise have been instrumental to our firm's success," said Gray, Gray & Gray's Leading Partner, James DeLeo, MBA, CPA/MST. "Their commitment to excellence and client service exemplifies the values that have made our firm the preferred choice for those seeking forward-looking guidance for their organizations. Congratulations to each of them on this well-deserved achievement."

Click [HERE](#) to read the full press release.

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Announcing the Smart Business Dealmakers Boston Conference on March 5th



Gray, Gray & Gray is pleased to yet again be co-sponsoring **The Smart Business Boston Dealmakers Conference on Thursday, March 5th at The Westin Copley Place**. This major M&A event connects thousands of local entrepreneurs, investors and advisers for a day of dynamic content and networking. With sessions ranging from raising capital to buying and selling companies to alternative asset investing, this conference covers the breadth of the M&A landscape. Use promo code **GRAY250** to save \$250 off registration. Click [HERE](#) to register.

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Mergers & Acquisitions



Get Ready for Due Diligence Long Before a Sale or Merger

It doesn't matter where you are in the life span of your business. If you plan to sell someday or merge with another business — even years from now — you need to begin getting ready for the due diligence process. In today's environment, the M&A process is very detailed.

Here is a list of issues that your business may be asked to document.
The sooner you start preparing, the better.

[Full Article](#)

Evaluate the Effects of Selling a Subsidiary or Division



Your company may want to sell a division or subsidiary. Keep in mind that shedding a part of your business can have widespread repercussions ranging from a change in the company's competitive advantage to a drop in employee morale. Here are some critical questions to answer if your company is planning to divest an operating unit.

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