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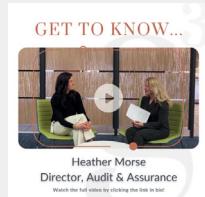
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## Gray, Gray & Gray, LLP's News

### Get to Know Our New Audit Director - Heather Morse

We're thrilled to introduce Heather Morse, our new Audit Director who joined Gray, Gray & Gray in January 2026. With 20+ years of Big Four experience, Heather shares why she chose g3—from the genuine connections she felt during the interview process to the collaborative, people first culture she's experienced since day one. Hear straight from Heather about the value of mentorship, the benefits of joining an independent firm, and how our flexible work environment supports her life as a busy mom.



Click [HERE](#) to check out the full video.

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### Less Than One Month Away! Are You Ready for the Smart Business Dealmakers Boston Conference?

As a proud sponsor, Gray, Gray & Gray invites you to next month's **2026 Smart Business Dealmakers Conference at The Westin Copley Place on March 5th**. This annual event brings together hundreds of local dealmakers — middle-market CEOs, PE and VC firms, lenders and service providers — for unparalleled networking and engaging panel discussions. Gray, Gray & Gray's Leading Partner, Jim DeLeo, and Partner, Rich Frizzell, will also be co-leading

a session on preparing for a thoughtful exit. Use promo code **GRAY250** to save \$250 off registration. [Click HERE to register.](#)

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## Family Business

### Build a Strong, Non-Exclusive Board of Directors



Membership in an exclusive club. It can feel gratifying, even thrilling. But it's generally not a good idea for the board of directors of a family business. Many family-owned companies restrict board membership to relatives and eventually pay a price in myopic strategic vision and poor oversight. This article discusses the importance of inviting objective, outside-the-family experts to join a board.

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## Business Tax

### Spotlight on Transfer Pricing Rules for International Businesses



If your business expands (or wants to expand) its geographical footprint beyond state or U.S. borders, it's important to understand the transfer pricing rules. In a nutshell, transfer pricing refers to cross-border pricing arrangements for transactions between related companies (including parent and subsidiary or brother-sister companies with a common parent) in different jurisdictions. This article explains why the rules matter and how they're regulated.

[Full Article](#)

## Personal Tax

### Federal Tax News for Individuals



1. What the Taxpayer Bill of Rights Means for You
2. Proposed IRS Rules Clarify New Car Loan Interest Deduction
3. Which Parent Gets the Child Tax Benefits After Divorce?
4. IRS Warns of Tax Season Phishing and Identity Theft Scams
5. New Law Expands Disaster Tax Deadline Relief

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