



Designing & Building Your Future

A Blueprint for
Growth & Profitability.



March 2026 Issue

Gray, Gray, & Gray Ranked Among Top Massachusetts Accounting Firms by Boston Business Journal

We are pleased to announce that Gray, Gray & Gray has been ranked as the 20th largest accounting firm in Massachusetts by the Boston Business Journal! The publication's annual rankings are based on the size of the firm's professional staff in the state and include both independent firms and regional offices of large national accounting firms.

“By investing in our team’s growth and fostering a culture of innovation, we’ve built something that no ranking can fully capture, a firm that genuinely understands the unique needs of those we work with and delivers tailored solutions that drive real results.” said James DeLeo, Leading Partner at Gray, Gray & Gray.



[READ THE FULL PRESS RELEASE](#)



Protecting Margins in an Era of Volatile Material Costs



If you’ve worked in construction for a while, you remember when material prices were just a simple number. You’d call a supplier, get a quote, add it to your estimate, and move on. Those days are gone. Although the wild swings from 2020 to 2022 have calmed a bit, “stabilized” doesn’t mean “predictable.” Lumber prices still jump with housing starts and mill capacity. Steel costs change as soon as tariffs are announced. Diesel, which affects nearly everything, shifts with unpredictable global events.

Contractors who protect their margins now aren’t just lucky with timing. They’ve set up the right systems, contract terms, and internal discipline to handle price swings without taking the hit.

[READ THE FULL ARTICLE](#)



Celebrating Women's History Month at g3

We are pleased to celebrate Women's History Month, which serves as an opportunity to honor all of the remarkable women who have shaped our firm's legacy and continue to drive our success. Their dedication to both professional and personal growth inspires us each and every day!

This year, we are proud to announce that the following team members have been featured in Boston Business Journal's "People on the Move" in honor of Women's History Month. The features highlight their unique backgrounds and experience.

- [Colby Dondero, Senior Manager](#)
- [Xiaoyi Peng, Director of Implementation Services](#)
- [Venice Williams, Partner](#)



Get to Know Our New Audit Director
Heather Morse

We're thrilled to introduce Heather Morse, our new Audit Director who joined Gray, Gray & Gray in January 2026. With 20+ years of Big Four experience, Heather shares why she chose g3—from the genuine connections she felt during the interview process to the collaborative, people first culture she's experienced since day one. Hear straight from Heather about the value of mentorship, the benefits of joining an independent firm, and how our flexible work environment supports her life as a busy mom.



Do you have a colleague that would like to receive our news?

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