



THE POWER OF MORE

NEWS & UPDATES

Welcome to Gray, Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

This Month's Feature Spotlight: Sage Future 2026!



Our team will be attending Sage Future in San Francisco next month, with 16 team members participating! We're looking forward to connecting with our clients and engaging with prospective customers throughout the event.

Sage Future offers hands-on learning, in-depth sessions, and real-world insights focused on the latest technology and AI innovations. Our team is excited to bring back practical takeaways, new ideas, and enhanced strategies that will help us continue delivering smarter, more efficient solutions for our clients.

Click below to learn more about Sage Future, including the full agenda, session catalog, and registration details.

[Learn More & Register](#)

Construction Reporting

Sage Intacct has a variety of pre-built report templates for Construction available in the Interactive Custom Report Writer library. Samples include:

- AP Open Bills by Project
- Application for Payment Detail
- AP and AR Retainage Balances
- Commitment Reports
- Project Estimates versus Actual Costs
- Vendor Compliance
- WIP Reports

If you'd like more information about these reports or would like assistance installing or customizing them, please contact our team.

How the Right Software Helps Construction Companies Plan, Budget, and Protect Margins



Construction margins are thin, and pressure on them continues to grow. Material prices remain unpredictable, labor costs continue to climb, and the gap between what a job was estimated to cost and what it actually costs can quietly widen for months before anyone notices.

For contractors who want to protect their margins, the answer is not just discipline on the job site. It's about having the right financial platform that connects the field to the back office in real time.

[READ THE FULL ARTICLE](#)

Sage Intacct Demo with Q&A



Coffee Break Demo

Learn how Sage Intacct helps you drive business performance from multi-entity consolidation in minutes to powerful, yet easy-to-use cloud budgeting and planning software.

[REGISTER NOW](#)

Sage Intacct Construction Demo Plus Live Q&A



Coffee Break Demo

Learn how Sage Intacct Construction, the only native-cloud construction financial management solution, helps manage multiple entities with ease, gain real-time insights into business drivers, and distribute environments/scalability.

Find out more about the expansion of Sage construction cloud suite with the launch of Sage Construction Management. Read the [full press release here](#) and register below for the virtual demo.

REGISTER HERE

Gray, Gray & Gray Ranked Among Top New England Accounting Firms by Accounting Today



We are elated to announce that Gray, Gray & Gray has been named a New England Regional Leader by *Accounting Today*, the accounting industry's foremost publication. The firm has been consistently ranked as a regional leader for the past 17 years.

"Our steady growth and the recognition we have received from our industry peers provide clear confirmation of our commitment to remaining competitive in an ever-changing environment," said James DeLeo, MBA, CPA/MST, Leading Partner at Gray, Gray & Gray. *"The exceptional talent level and dedication of our staff allow us to meet the evolving and growing needs of our clients at a time when technology, financial uncertainty, and a challenging economy have made straightforward advice and guidance even more valuable."*

READ THE FULL PRESS RELEASE

Gray, Gray & Gray Ranked Among Top Massachusetts Accounting Firms by Boston Business Journal



We are pleased to announce that Gray, Gray & Gray has been ranked as the 20th largest accounting firm in Massachusetts by the Boston Business Journal! The publication's annual rankings are based on the size of the firm's professional staff in the state and include both independent firms and regional offices of large national accounting firms.

"By investing in our team's growth and fostering a culture of innovation, we've built something that no ranking can fully capture, a firm that genuinely understands the unique needs of those we work with and delivers tailored solutions that drive real results." said James DeLeo, MBA, CPA/MST, Leading Partner at Gray, Gray & Gray.

READ THE FULL PRESS RELEASE

Celebrating Women's History Month at g3



We are pleased to celebrate Women's History Month, which serves as an opportunity to honor all of the remarkable women who have shaped our firm's legacy and continue to drive our success. Their dedication to both professional and personal growth inspires us each and every day!

This year, we are proud to announce that the following team members have been featured in Boston Business Journal's "People on the Move" in honor of Women's History Month. The features highlight their unique backgrounds and experience. Please join us in congratulating them on this well-deserved recognition!

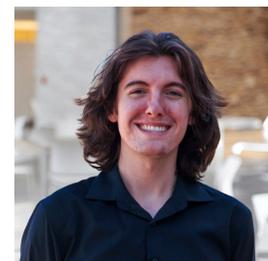
- [Colby Dondero, Senior Manager](#)
- [Xiaoyi Peng, Director of Implementation Services](#)
- [Venice Williams, Partner](#)

Team Member Spotlight: Cole Canfield

Cole is an experienced Sage Intacct Associate Consultant with a strong background in helping organizations streamline their accounting processes, enhance reporting capabilities and optimize operational efficiency through Sage Intacct implementations.

Cole's expertise includes system configuration, workflow automation, integration support and financial reporting. He works closely with clients across various industries to understand their unique needs and deliver tailored solutions that drive growth and scalability. His deep knowledge of Sage Intacct's advanced features - such as multi-entity consolidation, revenue recognition and project accounting - enables businesses to make data-driven decisions with confidence.

Prior to joining Gray, Gray & Gray, Cole gained hands-on experience in accounting and financial systems as a Sage Intacct Consultant with Pemeco Consulting Group, and as a Financial Systems Consultant with



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NewGen Business Solutions. This background allows him to bridge the gap between technical functionality and real-world business challenges.

Cole is a graduate of Arizona State University with a Bachelor of Science degree in Accounting

Interested in learning more about the Sage Intacct Solution from Gray, Gray & Gray?

[Schedule a Consultation](#)

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