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The DealMaker

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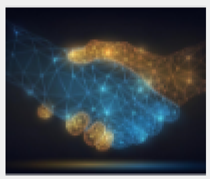
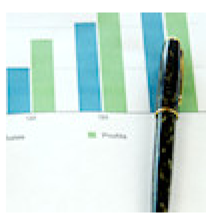


Our Next In-Person DealMakers Event is on October 1st!

What are some of the latest merger and acquisition trends right now? Join the DealMakers next month as we engage in a roundtable discussion about marketplace dynamics, transactional trends and the lending environment, as well as pre-sale planning and tax planning. Plus, participants will have the opportunity to network with other transaction-driven individuals. Interested in attending? **Contact us here.**

Full Article

Mergers & Acquisitions



Due Diligence: Here Are Some Considerations for Sellers

Just as buyers must conduct due diligence investigations, sellers must examine the parties interested in purchasing their businesses. These investigations must be more intensive if the transaction involves payments other than upfront cash. In this article, we provide a checklist of steps to consider in a tax-free reorganization

Full Article

Can Merger Termination Fees be Currently Deducted?

When a proposed merger is called off, a termination or break-up fee is sometimes involved. It is paid by the party canceling the deal to compensate the other party for out-of-pocket expenses and lost opportunity costs. How is the payment handled for tax purposes? The IRS provided some guidance in one ruling.

Full Article

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